

# CHOOSE FULL COMPASS!



**Great Products!** We are proud to offer an extensive selection of products from over 700 brands.

**Competitive Pricing.** Our goal is to always provide you with the best value on the equipment you purchase from us. Due to price fluctuations from our vendors over the six-month lifetime of this catalog, we encourage you to call your Sales Pro at 800-356-5844 to confirm that you are receiving the most up-to-date pricing.

**Your Own Personal Consultant.** Full Compass employs the most knowledgeable sales professionals in the audio and video industries. They offer valuable insight into the products we sell and can assist you with any project - big or small. The very first time you order with us, a sales professional will be assigned to you. This individual will help with all of your current and future projects for unparalleled, personalized customer service!



**Order Online - Anytime!** Visit us online for easy ordering 24 hours a day. While you're there, check out our Video Gearcasts highlighting the latest gear!

**fullcompass.com**

**Free Shipping.** For selected brands and models. Ground shipping only.

**Flexible Payment Options.** NET 10/30 payment options and financing options available to those who qualify.

**Authorized Parts & Service Department.** Our fully-equipped Service Center is certified to repair many of the major brands we sell. By offering complete, professional, and timely repair service, Full Compass will have you back up and running in no time!

**Additional Services.** Including computer systems integration, lighting design, and equipment rentals.

## Call Us Today! 800-356-5844

Tenemos expertos que hablan Español  
disponibles en x1178 y x1164



**Cover Artist: Christian Andrew Grooms**

**Pictured on Cover: Jake Lipp is the grandson of Full Compass owners, Susan and Jonathan Lipp. He is a professional drummer and sound engineer.**

Christian Andrew Grooms ([www.christiangrooms.com](http://www.christiangrooms.com)) was born in Madison, Wisconsin in 1971 and currently lives and works in Paoli, WI and New York City. He received his BFA from the University of Minnesota, Minneapolis/St. Paul and his MFA from Parsons School of Design, New School University, New York, NY. Grooms currently serves as artistic director at Paoli House Gallery where he also creates original works of art for exhibition and commission. During the four years between his undergraduate studies and graduate school, Grooms worked as an audio engineer at Minnesota Public Radio and as a freelance engineer/producer for independent record Labels. Grooms continues to compose, perform and produce music that inspires his visual art. Grooms is a painter,

illustrator, graphic designer, musician, audio engineer, and audio producer, working primarily with acrylics, oils and digital media. He continues to study traditional printmaking with Andrew Balkin at AGB Graphics. His current work in printmaking explores the language of audio and/or phonic portraiture and narrative. Inspired by movement and sound waves, Grooms translates sound to visual language. Grooms' work, including painting, printmaking, drawing and audio installation have been exhibited in the Midwest, New York City, Connecticut and Germany and are part of several private and corporate collections. Locally Grooms continues to produce artwork for Full Compass Systems, Roche Inc. Madison and Madison Opera, to name a few.

## TERMS OF SERVICE

**PRICING:** Prices listed may have typographical errors and prices are subject to change without notice. The customer must assume the responsibility of asking Full Compass Systems, Ltd. to verify selling prices. Special prices may be limited to certain merchandise and quantities in stock.

**PAYMENT:** All prices listed are priced as "cash with order". Cash means a company check, money order, bank draft or VISA/Master Card/Discover/ American Express. Cash may be speedily transferred by bank wire transfer, call for details. Check may delay shipment 14 days for bank clearing time. Open account terms can be arranged (NET 10). Institutions and government agencies (NET 30). These terms are strictly enforced. A monthly late charge of 1.5% will be charged for all past due accounts.

**SHIPPING:** All pricing is FOB point of shipment. Merchandise under 100 pounds will usually ship by UPS. Over 70 pounds may be shipped by truck. The customer is responsible for all shipping and insurance charges. There is one C.O.D. charge per box shipped. The customer must inspect all shipments for damage and is responsible for making claims to the shipper. The minimum shipping charge is \$10.00. Air freight, bus and U.S. mail may be requested. Middleton is serviced by GREYHOUND, EMERY, FEDERAL EXPRESS, NORTHWEST, TWA, UNITED and AMERICAN AIRLINES. **DELIVERY:** Full Compass Systems, Ltd. will make all reasonable efforts to make quick deliveries. Merchandise in stock will usually ship within 48 hours of order receipt. Some items shown in this catalog may not be in stock at time of order and stock is shipped on a "First come, first serve" basis. Back ordered merchandise may take up to two to four weeks for delivery. Since some of our suppliers are slower than others, please ask for an estimate. If the customer has a deadline, it must be stated in writing. Full Compass Systems, Ltd. will make all reasonable efforts to meet such deadlines but cannot guarantee delivery.

**CANCELLATION:** Customer may cancel 45 days after receipt of order or after a missed deadline. Unless a written cancellation is received, Full Compass Systems, Ltd. will assume merchandise is still wanted and will make shipments. Cancellations of any special ordered merchandise in transit to us or to the customer will not be honored. **WARRANTY: FULL COMPASS SYSTEMS, LTD. ITSELF GIVES NO WARRANTY, EXPRESSED OR IMPLIED, INCLUDING THOSE RELATING TO MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.** All warranties are with the manufacturer.

**REFUNDS:** Refunds or merchandise credits will be made within 10 days of written request, only for cancelled and unshipped merchandise. This request or refund will only be honored after a written delivery deadline has passed. If no delivery deadline has been received, the request must be made a minimum of 45 days after order receipt.



**SATISFACTION:** Merchandise may be returned within 5 days of receipt without restocking charge, if the original manufacturer's carton is unopened and undamaged. If the package has been opened a MINIMUM restocking charge of 15% or \$10.00, whichever is more, will be charged. Used or damaged merchandise, missing accessories or packaging will increase the restocking fee to cover our costs. Returned merchandise may be exchanged for credit against future purchases. Customer is responsible for all shipping expenses from and to us on returns. Returns are not allowed on special-order/non-stock, closeout, used or discontinued merchandise, tape, gel, lamps, books, software, chemicals, or on bids and contracts. All returns must have an RA-number on the package, please call for details.

**DEFECTIVE MERCHANDISE (FIRST 30-DAY EXPRESS TURNAROUND):** We will, at our option, repair or replace defective merchandise within 14 working days of receipt. If it will take longer, we will, at the customer's request, lend similar merchandise to the customer until repairs or replacement can be completed. This does not cover merchandise which is too heavy to ship UPS, multitrack recorders, multitrack recording consoles, duplicators, video, computer or lighting equipment, used, as-is or consignment merchandise. The customer is responsible for the expense of shipping to us; we will cover normal UPS surface shipping of loaner and returned merchandise to the customer. The customer is responsible for damage or non-return of loaner equipment, and may be asked to put up security for such equipment before it is shipped.

**DEFECTIVE MERCHANDISE (AFTER 30 DAYS):** Full Compass Systems, Ltd. will do warranty and non-warranty work on many of the brands it sells. Please call first to see if you will be more quickly served by us or the manufacturer. If the customer needs loaner equipment during the repair of equipment purchased from us, we will make such equipment available at half our normal rental rates while repairs are being made, subject to availability. **RETURNS:** Any merchandise returned to Full Compass Systems, Ltd. must have an RA (Return Authorization) number attached. Without this number the package may be refused or not properly identified as to its origin and reason for being returned. Please call us for an RA number and have documentation such as the invoice or packing slip ready when you call.

**MACKIE:** Mackie products will be sold and shipped only within the United States and its territories. **ROLAND:** Roland products will be sold and shipped only within the United States and its territories. **YAMAHA:** Yamaha products will be sold and shipped only within the United States and its territories.